BALANCE SHEET
As at Mar. 31st, 2010

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets | Code | Note | Ending Balance | Beginning Balance |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0 + 1 2 0 + 1 3 0 + 1 4 0 + 1 5 0 )}$ | 100 |  | 413.293.098.682 | 375.384.603.304 |
| I. Cash and cash equivalents | 110 |  | 11.179.314.411 | 26.012.710.567 |
| 1. Cash | 111 | V. 01 | 11.179.314.411 | 26.012.710.567 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 198.077.996.488 | 224.772.723.777 |
| 1. Trade accounts receivables | 131 |  | 181.349.093.851 | 208.028.044.420 |
| 2. Advances to suppliers | 132 |  | 16.474.709.173 | 16.498.883.626 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 7.934.015.167 | 7.925.617.434 |
| 6. Provision for short-term bad receivables | 139 |  | (7.679.821.703) | (7.679.821.703) |
| IV. Inventories | 140 |  | 185.108.217.930 | 112.276.609.414 |
| 1. Inventories | 141 | V. 04 | 187.487.867.447 | 114.656.258.931 |
| 2. Provision for devaluation of inventories | 149 |  | (2.379.649.517) | (2.379.649.517) |
| V. Other short-term assets | 150 |  | 18.927.569.853 | 12.322.559.546 |
| 1. Short-term prepaid expenses | 151 |  | 888.024.240 | 841.703 .460 |
| 2. VAT deductible | 152 |  | 5.346.886.055 | 866.184 .325 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 404.464.632 | 429.117.169 |
| 4. Other short-term assets | 158 |  | 12.288.194.926 | 10.185.554.592 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 263.355.962.674 | 265.335.232.947 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 262.426.466.157 | 264.405.736.430 |
| 1. Tangible fixed assets | 221 | V. 08 | 245.803.365.800 | 250.188.564.288 |
| - Historical cost | 222 |  | 398.152.440.052 | 396.546.822.120 |
| - Accumulated depreciation | 223 |  | (152.349.074.252) | (146.358.257.832) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 14.091.792.982 | 13.993.267.527 |
| - Historical cost | 228 |  | 14.091.792.982 | 13.993.267.527 |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 | 2.531.307.375 | 223.904.615 |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  |  |  |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 929.496 .517 | 929.496.517 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 929.496 .517 | 929.496.517 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 676.649.061.356 | 640.719.836.251 |


| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+\mathbf{3 3 0}$ ) | 300 |  | 366.621.373.318 | 340.194.419.016 |
| I. Short-term liabilities | 310 |  | 275.246.956.542 | 241.109.191.740 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 191.763.143.024 | 141.298.392.515 |
| 2. Trade accounts payable | 312 |  | 48.794.737.625 | 61.838.641.461 |
| 3. Advances from customers | 313 |  | 6.104.868.000 | 4.910.043.345 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 6.753.254.464 | 6.426.161.232 |
| 5. Payable to employees | 315 |  | 36.524.083 | 937.893.402 |
| 6. Payable expenses | 316 | V. 17 | 12.234.892.868 | 12.404.628.704 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 9.559.536.478 | 13.293.431.081 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  |  |  |
| II. Long-term liabilities | 330 |  | 91.374.416.776 | 99.085.227.276 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 91.176 .210 .918 | 98.886.260.918 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 198.205.858 | 198.966.358 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 309.900.748.945 | 300.397.249.074 |
| I. Capital sources and funds | 410 | V. 22 | 304.279.551.377 | 289.477.216.720 |
| 1. Paid-in capital | 411 |  | 97.193.080.000 | 97.193.080.000 |
| 2. Capital surplus | 412 |  | 110.502.361.661 | 110.556.760.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  | (242.200.000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (36.745.051) | (936.025.878) |
| 7. Investment and development fund | 417 |  | 48.931.450.727 | 29.348.446.285 |
| 8. Financial reserve fund | 418 |  | 7.715.878.889 | 4.893.964.861 |
| 9. Other fund belong to owner's equity | 419 |  | 9.017.858.890 | 9.017.858.890 |
| 10. Retained profit | 420 |  | 30.935.499.411 | 39.625.165.712 |
| 11. Capital for construction work | 421 |  | 20.166 .850 | 20.166 .850 |
| II. Budget sources | 430 |  | 5.621.197.568 | 10.920.032.354 |
| 1. Bonus and welfare fund | 431 |  | 5.621.197.568 | 10.920.032.354 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 439 |  | 126.939.093 | 128.168 .161 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 676.649.061.356 | 640.719.836.251 |

## INCOME STATEMENT

Quarter 1/2010
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Sales | 1 | VI. 25 | 136.807.712.481 | 131.574.414.247 | 136.807.712.481 | 131.574.414.247 |
| 2. Deductions | 2 |  | 2.342.526.716 | 1.273.023.271 | 2.342.526.716 | 1.273.023.271 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 |  | 134.465.185.765 | 130.301.390.976 | 134.465.185.765 | 130.301.390.976 |
| 4. Cost of goods sold | 11 | VI. 27 | 99.402.447.958 | 100.016.164.903 | 99.402.447.958 | 100.016.164.903 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 35.062.737.807 | 30.285.226.073 | 35.062.737.807 | 30.285.226.073 |
| 6. Financial income | 21 | VI. 26 | 271.683.581 | 280.024.329 | 271.683.581 | 280.024.329 |
| 7. Financial expenses | 22 | VI. 28 | 5.715.740.937 | 4.422.986.787 | 5.715.740.937 | 4.422.986.787 |
| - Include: Interest expenses | 23 |  | 4.619.422.644 | 2.916.299.614 | 4.619.422.644 | 2.916.299.614 |
| 8. Selling expenses | 24 |  | 9.701.863.735 | 7.529.733.297 | 9.701.863.735 | 7.529.733.297 |
| 9. General \& administrative expenses | 25 |  | 4.243 .396 .023 | 3.945.473.369 | 4.243 .396 .023 | 3.945.473.369 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+\mathbf{( 2 1 - 2 2 ) - ( 2 4 + 2 5 )}\}$ | 30 |  | 15.673.420.693 | 14.667.056.949 | 15.673.420.693 | 14.667.056.949 |
| 11. Other income | 31 |  | 193.486.605 | 291.781 .516 | 193.486.605 | 291.781 .516 |
| 12. Other expenses | 32 |  | 457.985.104 | 101.374 .507 | 457.985.104 | 101.374.507 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (264.498.499) | 190.407.009 | (264.498.499) | 190.407.009 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 15.408.922.194 | 14.857.463.958 | 15.408.922.194 | 14.857.463.958 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 1.499.078.730 | 1.129.838.002 | 1.499.078.730 | 1.129.838.002 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 13.909.843.464 | 13.727.625.956 | 13.909.843.464 | 13.727.625.956 |
|  |  |  | (9.859.458) | (34.718.412) | (9.859.458) | (34.718.412) |
|  |  |  | 13.919.702.922 | 13.762.344.368 | 13.919.702.922 | 13.762.344.368 |
| 18. EPS (VND/share) | 70 |  | 1.432 | 1.416 | 1.432 | 1.416 |

## CASH FLOWS STATEMENT

Quarter 1/ 2010 (Direct method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/2010 | Quarter 1/2009 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 113.485.827.649 | 91.865.299.916 |
| 2. Cash paid for supplier | 2 |  | (36.316.190.806) | (24.681.465.552) |
| 3. Cash paid for employee | 3 |  | (12.961.031.351) | (11.279.784.790) |
| 4. Cash paid for interest | 4 |  | (4.619.422.644) | (4.016.033.080) |
| 5. Cash paid for corporate income tax | 5 |  | (320.193.943) | (3.530.529.089) |
| 6. Other receivables | 6 |  | 4.011.412.310 | 4.460.949.495 |
| 7. Other payables | 7 |  | (27.872.262.168) | (14.962.053.484) |
| Net cash provided by (used in) operating activities | 20 |  | 35.408.139.047 | 37.856.383.416 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (923.817.932) | (312.890.047) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | (923.817.932) | (312.890.047) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 44.046.723.715 | 8.196.955.894 |
| 4. Cash paid to principal debt | 34 |  | (89.760.840.986) | (43.137.131.160) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (3.603.600.000) | (7.208.235.000) |
| Net cash (used in) provided by financing activities | 40 |  | (49.317.717.271) | (42.148.410.266) |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (14.833.396.156) | (4.604.916.897) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 26.012.710.567 | 13.384.087.807 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 11.179.314.411 | 8.779.170.910 |

